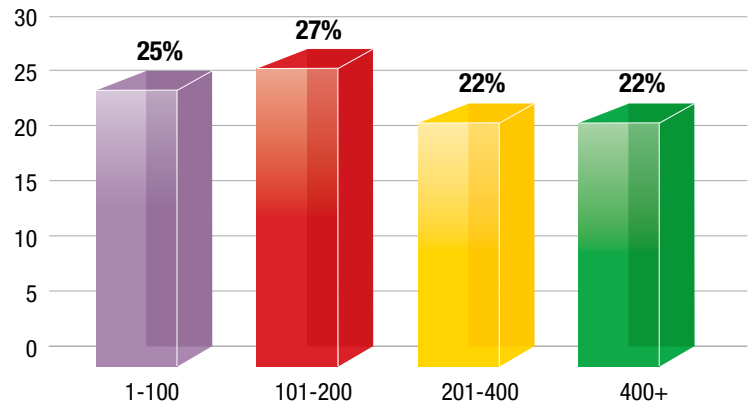




## Despite decreases in the number of shortages, gray market purchasing has yet to be eradicated.

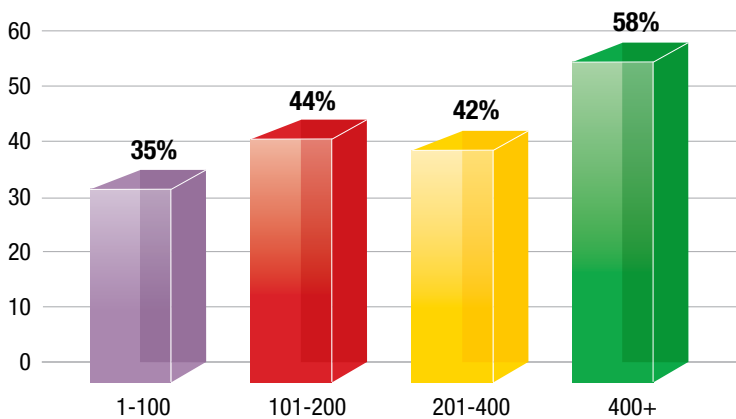
This year saw a 10% drop in the number of facilities utilizing the gray market, as just 23% did so this year. While those facilities with a written policy in place addressing gray market purchases remain in the minority, there was a 16% increase in facilities adopting these policies, the majority of which forbid gray market purchasing. Overall, 44% of facilities currently have a written policy in place.

## Trends in Gray Market Purchasing by Facility Size (in number of beds)



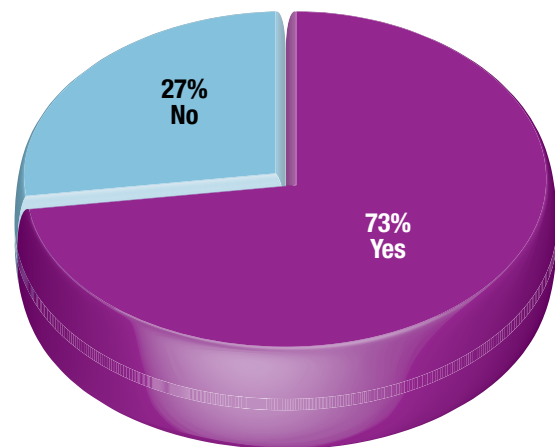
▲ Overall, just under one-quarter of all facilities have purchased drugs from the gray market this year, with smaller facilities somewhat more likely to have done so.

## Written Policies Addressing Gray Market Purchasing by Facility Size (in number of beds)



▲ Facilities with a written policy in place addressing gray market purchasing reached 44% this year, a 16% increase over last year. Notably, larger facilities are more likely to have such a policy in place.

## Gray Market Purchasing Forbidden



▲ 73% of these written policies forbid gray market purchasing.