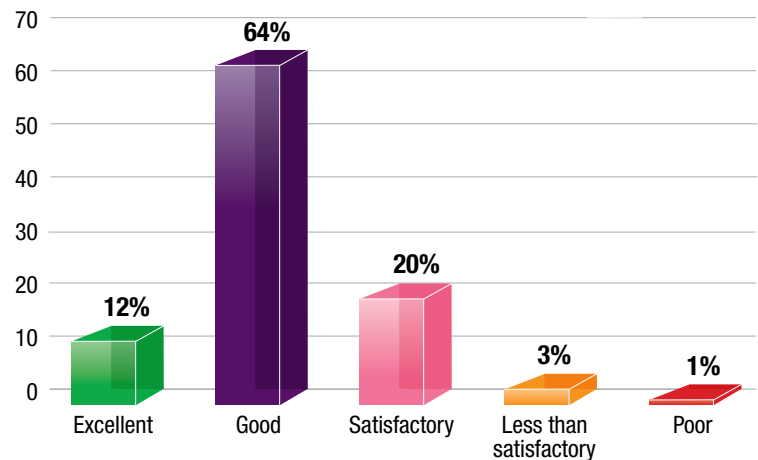




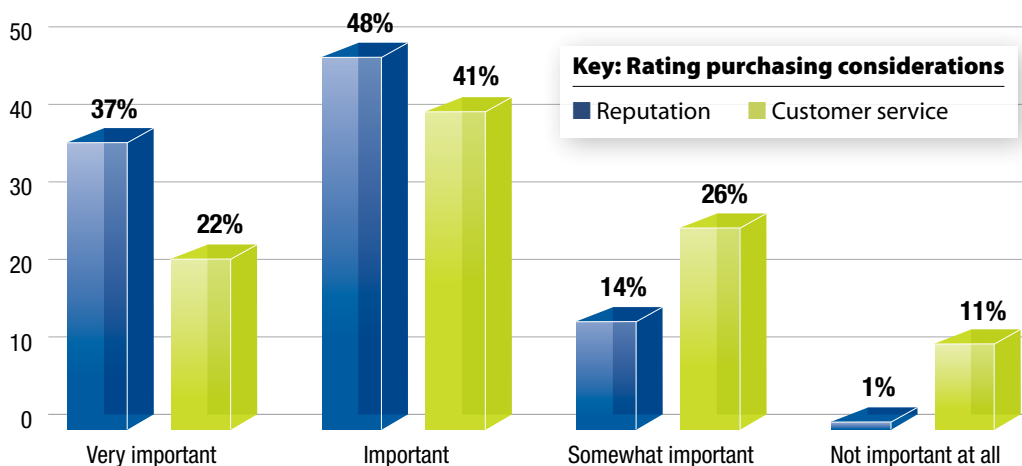
Leading Generic Providers by Dollar Volume

1. Hospira
2. Mylan Institutional
3. APP Pharmaceuticals
4. Teva Pharmaceuticals

Satisfaction with Generic Manufacturers



Purchasing Considerations



▲ Overall, 96% of facilities are satisfied with their generic manufacturers, but only 12% cite their manufacturers for excellence.

- ▲ The manufacturer's reputation outweighs customer service as a purchasing consideration.
- These four drugs were named by pharmacy directors as the branded drugs that would have the most impact on budget if a generic form was available.

Branded Drugs with Significant Budget Impact

1. Remicade
2. Angiomax
3. Cubicin
4. Abilify

(Continues on page S14)